CHAPTER I

INTRODUCTION

In this chapter has explained the aims or the purposes of the research. There are several sub-chapters. They are background of the study, problem statements appropriate with the background of the study, objectivities of the study appropriate with the problem statements, benefits of this study in theoretically and practically and the last sub-chapter is about the paper organization of this research. Here, the explanation of each sub-chapter, as follows:

A. Background of the Study

Communication is not only about speech or literal utterances but also the context of each meaning. The situation, condition or context in the conversation influences the people to produce their speech or utterances and communicate with others. In several contexts, the speaker and listener should have equal understanding in order to create good communication. It means to avoid misunderstanding in communication the speaker and listener should in the same knowledge of the context. Therefore, people attempt to have a good competence in communication.

In language and linguistics studies, that phenomenon is investigated in pragmatics field. Pragmatics is a part of linguistics that analyzed about language meaning and the context. It is used to investigate about what the meaning of people said and what the contextual background of the speech. Pragmatics is the study of meaning that related to the situation at the

moment of speaking. It means that the meaning is not based on the semantically meaning, but the meaning should appropriate with the context of the utterance or sentence.

According to Pariawan (2009) pragmatics leads to use language ability in communicating which requires the language form and varieties of a language with determinants of communicative acts. Pragmatics analyze about communication activity, acts related to the context. Communication it self has some types. They are intrapersonal and interpersonal communication, group dynamics, organization communication, and cross cultural communication. Here, this research focuses on interpersonal communication mode. Interpersonal communication means that the communication occurs between one individual and the other, or face to face and more.

However, not all of interpersonal communications run well as expectation. Actually, there are a lot of people try to hide the truth information from the other people. Lying or deception is consciously or not often used by people. People have possibility to lie in daily life such as about their job, personal identity, deceitful about their problem and else. There are so many reasons to lie. Perhaps, they use deception in conversation in order to give good self image or hide the truth about themselves. For example, the conversation below between a child and the mother:

Mother : *"What time is it?"*
Child : *"What is the food for dinner?"*
Mother : *"I ask you!"*
Child : *"Ehmm…I have a lot of tasks and stay at school."*

The conversation shows that the child asks about the menu for dinner than answer the mother's question. Perhaps the child intentionally diverts the conversation. The child deceived the mother and stated that she/he has to stay at school to do some tasks; the fact the child goes to mall with friends. According to Buller and Burggon (1996) one of the deception characteristics is the statement is irrelevant to the real context. This is appropriate with the sample condition. Therefore, this phenomenon included as interpersonal deception.

Interpersonal deception is the condition when someone deceives information to the other in order to hide the fact. According to Buller and Burggon (1996), interpersonal deception is the manipulation of information. The success of a lie depends on the level of suspicion of the respondent. Liars will continue to deal with complex tasks related to managing their lie strategy. There are previous studies that used deception theory as the theoretical framework.

For example, research by Burgoon (2015), investigated about the factors of using deception message more effortful. The research was founded by communication perspective. This result showed that sender factors, message and communication context factors, and relationship factors that should enable predictions of deception will be more effortful. The research just investigated about factors of using deception, therefore it is necessary to analyze in details about deception.

The other example is the research from Hancock et.al (2008). They examined about deception in computer-mediated communication. The

results showed that liars produce more words and are used less self-oriented. Motivated liars avoid the causal term when lying, while unmotivated liars tend to increase the use of negation. Deceptive utterance is curious to be analyzed; particularly about the motive and/or the impact of deception utterances.

The other phenomenon is from *Red Sparrow* movie. There are a lot of deceptions that used in the *Red Sparrow* movie that released on March, 2nd 2018. The example below is the conversation of the main character *Dominika Egorova* with an American agent.

Nate   : "so what do you do in Budapest?"
Dominika   : "I'm a translator at the Embassy, you?"
Nate   : "Commercial counselor. Medical supplies."
Nate   : "I've never seen you at any of the Embassy events."
Dominika   : "I haven't been here long."

This conversation occured when *Dominika* was investigating about the American agent. She deceived that she was a translator in Embassy. She also tried to trick him by her gesture; she changed her appearance; changed her hair into blond. It means that the deception is not only seen in her utterances but also her appearance. Actually, she was a Russian spy that had a mission to investigate about the American agent. She intentionally deceived in order to get closer to Nate the CIA agent.

Relating with the phenomenon, deception statements can be used as a research data. The present research explores about deception utterances in *Red Sparrow* movie. The movie tells about a Russian spy that falls in love with an American agent. There are a lot of deceptions statements that are used to deceive or trick each other.

The research aims to investigate and explore about the use of deception statements in conversation and the motives. This research is important because until now there is limited research that investigates deeper about deception utterances in a movie. This research tries to strengthen and prove the theory and previous studies about deception in detail. This present research also gives the newest study in *Red Sparrow* movie because until now there is no research has investigated toward that movie. Based on that previous study and the phenomena, this research aims to conduct a research entitled: *A Study of Deception in Red Sparrow Movie 2018.*

B. Problem Statements

Based on background of the study, the research has goals to analyze the problem statements, as follow:

1. How are deception statements used by *Dominika Egorova* in *Red Sparrow* movie?

2. What are the motives of deception statements used by *Dominika Egorova* in *Red Sparrow* movie?

C. Objective of The Study

Based on problem statements above, this research proposed the objectives of the study, as follow:

1. to explore the deception statements are used by *Dominika Egorova* in *Red Sparrow* movie.

2. to explore the motives of deception statements are used by *Dominika Egorova* in *Red Sparrow* movie.

D. Benefit of The Study

Here, this research expected there are some theoretical and practical benefits.

1. Theoretically

   This research focused on the pragmatic studies especially in interpersonal deception theory. It is beneficial for developing theories of deception. From this research can get more information and knowledge about language competence particulary deception in pragmatics study and it is useful in social interaction.

2. Practically

   There are many functions from this research, such as:

   a. For English teachers

      This research has beneficial purpose especially for the English teachers. It can be useful for teaching and giving knowledge about the linguistics style, gesture or emotional leakage of people in doing deception. The main point of learning language is the competence to use in real life. By understanding about deception, it can be useful for students whether their interlocutor is deceiving or not. It also become a learning that communication is not always appropriate with the expectation.

   b. For future researcher

      This research has beneficial purpose for future researchers. It can be useful for the reference in the future research. The future researcher

can develop more in detail about deception or the other pragmatic studies.

E. Research Paper Organization

This research paper was arranged in five chapters. In Chapter I was introduction, there consist of background of the study, problems and objectivities of the study, benefit of study and also research paper organization. In the Chapter II was related literary review, there were previous studies and underlying theories. In Chapter III, there were research type, object of research, subject or research, data source, technique in collecting the data, technique in analyzing the data and credibility of data. In Chapter IV, there were data analysis, findings and discussion. In Chapter V, there were conclusion, implication and suggestion.