#### APPENDIX A QUESTIONNAIRE

- 1. Name:
- 2. NIM:
- 3. Department:
- 4. No. Tlp / WA:
- 5. Email:
- 6. Gender: Male / Female
- 7. Place of birth date:
- 8. Residence:
- What is your parents' last school level? Father: (SD) (Middle School) (High School) (S1) (S2) (S3) Mother: (SD) (Middle School) (High School) (S1) (S2) (S3)
- 10. What is your parent's job now?

Father: (Private Employee) (PNS) (Entrepreneur) (Retired) (Lecturer / Teacher) (Not Working) (Other)

Mother: (Private Employee) (PNS) (Entrepreneur) (Retired) (Lecturer / Teacher) (Not Working) (Other)

#### 11. What is the total income of your parents (Father + Mother)? (Under 5 million) (5 million - 10 million)

- (10 million 20 million) (20 million 40 million)
  - (40 million 70 million)

#### Answer the questions below with a cross (X) if you choose according to a scale of 1-5 (choices are very unlikely until very possible).

What will you do after graduating from the Double Degree Management major?

	1	2	3	4	5
Work as a company employee					
Starting a business					
Take work training and courses					

Answer the questions below with a cross (X) if you choose on a scale of 1-5 (from very uninterested to very interested).

In the long run, taking into account all the advantages and disadvantages (economy, personal, social recognition, worker stability etc.) show the level of interest in the profession choices below:

	1	2	3	4	5
Company Manager					
Lecturer					
Entrepreneur					

## **Professional Attractiveness**

	1	2	3	4	5
Being a businessman will give you more positive value than					
negative for me					
Becoming an entrepreneur will give me greater satisfaction					

#### Social Value

	1	2	3	4	5
My family values entrepreneurship as a more attractive profession than					
being a private employee or lecturer					
My parents rated entrepreneurship as a more attractive profession than					
being a private employee or lecturer					
My friends assess entrepreneurship as a more attractive profession than					
being a private employee or lecturer					
My family supports me to become an entrepreneur					
My parents support me to become an entrepreneur					
My friends support me to become entrepreneurs					

## Entrepreneurial Capacity (capacity to become an entrepreneur)

	1	2	3	4	5
Starting a business and keeping it from bankruptcy is very easy for					
me					
I am ready to start a prospective business					
I can control the process of creating a new business					
I know the technical things needed to start a business (aspects of					
production, finance, marketing, law)					
I know how to build a business					
If I try to start a business, I will most likely have success					

## > Answer this question in your opinion on a scale of 1-5

	1	2	3	4	5
I have good expertise in recognizing business opportunities					
I have good creativity					

I have good expertise in problem solving			
I have good skills in leadership and communication skills			
I have good expertise in developing new products and services			
I have good expertise in finding relationships			

# **Entrepreneurial Intention**

	1	2	3	4	5
I am ready to do anything to become an entrepreneur					
My goal is to become an entrepreneur					
I am ready to do anything to start and run my business					
I am determined to make a business of my own					
I am very serious about starting a business					

> Are you really serious about being an entrepreneur?

